

Benefits Counselor Job Description

About this job

Pierce Group Benefits has an opportunity for Benefits Counselors to communicate and enroll our benefits to the employees of over 220 for our existing clients. A successful person in this role will be driven to give extraordinary service in presenting employee benefit offerings, educating employees and performing the enrollments. Enrollments are performed during each client's open enrollment period and a Benefits Counselor will be assigned to perform multiple, overlapping accounts during two seasons: Spring and Fall. Great opportunity for individuals that work extremely hard but enjoy summers off and flexibility around personal commitments.

Note: This is not a call center position and does not require cold calling.

What we provide for you that makes us different:

- Established Accounts to Perform Enrollments
- Safe work environment
- Enhanced Working Conditions to Ensure Successful Enrollments
- Expert Training from a Nationally Recognized Team
- Pre-built Enrollment Materials with Marketing Items Included
- Latest Technology Access to Perform Enrollments
- Superior Support Materials
- Exceptional Support

What we need from you:

- Strong Work Ethic
- Advanced Technology Awareness
- Ability to Travel up to 65% (Seasonally)
- Commitment to an Excellent Customer Service Experience
- Able to Coordinate Multiple Accounts and Optimize Calendar Potential
- Strong Communication Skills
- Easily Trained and Able to Adopt Company Processes
- Positive attitude

What we require:

- The ability to work 8-10 hr. day
- Dependable laptop and internet service
- Dependable phone service/voicemail
- Bachelor's degree preferred, but not required
- Active Health/Life license before start date
- Travel involved – *must have reliable transportation*
- Location preferences: Centrally located in VA, Western NC, Coastal Area of NC, centrally located in SC

If you are qualified and interested, please forward your resume to jobs@piercergroupbenefits.com.